



MEMORANDUM

To: Finance Committee

From: Rich Olson, City Manager
Larnetta Brothers, Assistant Public Works Director

Date: February 19, 2013

Re: Consideration – Purchase of Recycling Truck

BACKGROUND:

Included in the fiscal year 2012-2013 budget is the purchase of a curb sorter recycling truck. At this time, City staff has located a recycling truck that meets the City's needs. In 2012, the City Council authorized an Interlocal Cooperative Purchasing Contract with Houston-Galveston Area Council (H-GAC) for the purchase of a 100 foot ladder truck. The H-GAC has an extensive list of vehicles on their website. One of the vehicles included is a recycling truck.

ANALYSIS:

During the preparation of the supporting documentation to purchase the curb sorter recycling truck, the Sanitation Division was in contact with GranTurk of Williamsburg, VA. The approved budget for the truck is \$170,000 and the purchase price is \$168,725.22. We have attached a copy of the price quotation. The truck consists of a M2 106 conventional chassis with a Top Select 2000, two compartment recycler. The cost of the recycle body is \$96,454.22. The chassis cost is \$72,271.

STAFF RECOMMENDATION:

By motion, recommend that the City Council authorize the City Manager to execute contracts for the purchase of a curb sorter recycling truck through H-GAC.

RCO/vdw

Prepared for:
 Larnetta Brothers
 City of Elizabeth City
 410 Pritchard St
 Elizabeth City, NC 27907
 Phone: 252-337-6628

Prepared by:
 Donald Duck
 VIRGINIA TRUCK CENTER
 TIDEWATE
 740 SOUTH MILITARY HIGHWAY
 CHESAPEAKE, VA 23320
 Phone: 757-424-3000

TOTAL VEHICLE SUMMARY

Adjusted List Price

Chassis 72,271.00 Adjusted List Price ** ~~112,241.00~~
 Body 96,454.22
 168,725.22 Total

Weight Summary

	Weight Front	Weight Rear	Total Weight
Factory Weight [†]	6557 lbs	4054 lbs	10611 lbs
Total Weight [†]	6557 lbs	4054 lbs	10611 lbs

ITEMS NOT INCLUDED IN ADJUSTED LIST PRICE

Other Factory Charges

PMT-013	2013 OBD/2010 EPA/CARB/GHG14 ESCALATOR	\$875.00
	DELIVERY & ORDER PROCESSING CHARGE	\$1,950.00

Extended Warranty

WAG-052	TOWING EXTENDED/ROADSIDE SERVICE WARRANTY, 1 YEAR/UNLIMITED MILES/KM, \$550 CAP	\$150.00
Total Extended Warranty (Local Currency)		\$150.00

(+) Weights shown are estimates only.

If weight is critical, contact Customer Application Engineering.

(**) Prices shown do not include taxes, fees, etc... "Net Equipment Selling Price" is located on the Quotation Details Proposal Report.





CONTRACT PRICING WORKSHEET
For Standard Equipment Purchases

Contract No.:

RC08-12

Date Prepared:

2/18/2013

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both the PO and the Worksheet MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	City of Elizabeth City, NC	Contractor:	Equipmenet Southwest, Inc.
Contact Person:	Larnetta Brothers	Prepared By:	David Schoener
Phone:	252-337-6628	Phone:	972-554-0725
Fax:		Fax:	972-55-0194
Email:	lbrothers@cityofec.com	Email:	dschoener@equipmentsouthwest.com

Product Code:	DE10	Description:	Labrie: Top Select 2000- 2 Compartment Recycler, Stationary Partition, Dual Buckets
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract: 62908

B. Published Options - Itemize below - Attach additional sheet if necessary - Include Option Code in description if applicable
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
LLPA0205 Light: (4) LED Multi-function Strobe/Turn	930		
CCSS0217 Camera System-3rd Eye, 7" Color Monitor	1290		
BJBC0220 Rear Joystick, RH and LH Side	1360		
BWDL0210 Wind Deflector: Fan Style, Left Side	880		
BWDR0200 Wind Deflector: Fan Style, Right Side	880		
BBPA0205 Body Partitions-4 Additional, Air Operated	8930		
		Subtotal From Additional Sheet(s):	
		Subtotal B:	14270

C. Unpublished Options - Itemize below - Attach additional sheet if necessary
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
CLRH0600 Low Entry Cab Conve; No Pedals or Stee	11,100		
LWLK0240 Work Light, Quadruple	770		
BCOT0200 Clean Out Tools, Installed Front Body	150		
CDMP Deadman Platform	2430		
		Subtotal From Additional Sheet(s):	
		Subtotal C:	14450

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 19%

D. Total Cost before any other applicable Charges, Trade-Ins, Allowances, Discounts, Etc. (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	91628	=	Subtotal D:	91628
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E. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

Description	Cost	Description	Cost	
HGAC Fee	1436.22			
Equipment Southwest Admin Fee	1500			
FOB Chesapeake, VA	1890			
		Subtotal E:		4826.22

Delivery Date: **F. Total Purchase Price (D+E):** 96454.22