



MEMORANDUM

To: Mayor and City Councilors
From: Rich Olson, City Manager
Date: April 9, 2015
Re: Consideration – Award of Bid for Automated Trash Truck

BACKGROUND:

The City Council budgeted \$220,000 in the fiscal year 2014-2015 Solid Waste Enterprise Fund budget for the purchase of new refuse truck by installment purchase. City staff prepared a bid package and solicited proposals for this equipment in March 2015.

ANALYSIS:

On April 2, 2015, the City received and opened bids from three vendors (offering five products) for a “fully automated side loading refuse truck,” as follows:

<u>Vendor</u>	<u>Truck</u>	<u>Body</u>	<u>Price</u>
Mid Atlantic Waste	Peterbilt	Heil	\$237,158.00
Mid Atlantic Waste	AutoCar	Heil	\$253,600.00
GS Products	AutoCar	GS 8000	\$261,484.70
GS Products	Peterbilt	GS 8000	\$237,742.70
Advantage Truck	AutoCar	McNeilus	\$265,756.00

The prices quoted by the vendors shown above include the trade-in value for two trash trucks being retired from service.

Although the purchase price is over budget by \$17,158, no budget amendment will be required. The balance remaining will be absorbed in the operating expenses of the department.

FINANCIAL:

The Finance Committee discussed this matter during their meeting of April 9, 2015. Upon motions made by Councilman Donnelly, seconded by Mayor Peel, the committee unanimously recommended approval by the full City Council during the meeting of April 13, 2015 both the purchase of the new equipment and the retiring and surplus of the 1988 and 2005 units to be used as trade.

STAFF RECOMMENDATION:

By motion, authorize City Manager Rich Olson to purchase a Peterbilt Truck with a Heil Side-Loading Body from Mid-Atlantic Waste Systems for a total price of \$237,158; and further

By motion, authorize the following trash trucks to be declared surplus and traded in to Mid-Atlantic on the new truck purchase: (1) 1988 Ford F700 rear-loading trash truck; and (2) 2005 AutoCar side-loader trash truck.

RCO/vdw