



# MEMORANDUM

**To:** Members of the Finance Committee  
**From:** Rich Olson, City Manager  
**Date:** April 7, 2015  
**Re:** Consideration – Award of Bid for Automated Trash Truck

## **BACKGROUND:**

The City Council budgeted \$220,000 in the fiscal year 2014-2015 Solid Waste Enterprise Fund budget for the purchase of new refuse truck. City staff prepared a bid package and solicited proposals for this equipment in March 2015.

## **ANALYSIS:**

On April 2, 2015, the City received and opened bids from three vendors (offering five products) for a “fully automated side loading refuse truck,” as follows:

<u>Vendor</u>	<u>Truck</u>	<u>Body</u>	<u>Price</u>
Mid Atlantic Waste	Peterbilt	Heil	\$237,158.00
Mid Atlantic Waste	AutoCar	Heil	\$253,600.00
GS Products	AutoCar	GS 8000	\$261,484.70
GS Products	Peterbilt	GS 8000	\$237,742.70
Advantage Truck	AutoCar	McNeilus	\$265,756.00

The prices quoted by the vendors shown above include the trade-in value for two trash trucks being retired from service.

Although the purchase price is over budget by \$17,158, no budget amendment will be required. The balance remaining will be absorbed in the operating expenses of the department.

**STAFF RECOMMENDATION:**

By motion, recommend that the City Council authorize City Manager Rich Olson to purchase a Peterbilt Truck with a Heil Side-Loading Body from Mid-Atlantic Waste Systems for a total price of \$237,158; and further

By motion, recommend that the City Council authorize the following trash trucks to be declared surplus and traded in to Mid-Atlantic on the new truck purchase: (1) 1988 Ford F700 rear-loading trash truck; and (2) 2005 AutoCar side-loader trash truck.

RCO/vdw